



National Awards and Recognitions **And Why YOU should care!**

The vast majority of financial management solutions available today are mature, stable products – but the same does not hold true for the technology partner working with you to implement the solution. Thus, your selection of a performance partner is at least as important as the selection of the accounting system itself.

We believe the **keys to quality service** are experience, forging partnerships with the top-tier vendors, and having a well-trained and certified staff. The following national awards and recognition – along with our enthusiastic reference list – are the result of this philosophy.



AccountMate Elite Business Partner

When you select a robust accounting system, you want to be sure that your implementation partner is an expert in the software. We are widely recognized as a top-tier AccountMate Elite Business Partner, having won Annual Outstanding Sales Achievement awards since 2004 with over 200 clients across 24 states throughout the U.S. Our staff is deep in core product expertise and at applying complimentary solutions such as third-party add-ons and remote office connectivity, supporting a worldwide client base of direct clients, subcontract services and add-ons.

VAR Stars

Progressive Media Group, publishers of **Progressive Accountant** magazine makes their annual selection of **Bob Scott's Insights' VAR Stars** (<http://BobScottsInsights.com>) of the top 100 accounting system value-added-resellers in the U.S. and NexLAN is proud to be included, in 2009 and 2011.



Bob Scott, executive director of Progressive Media Group, states: "This award is made to honor organizations for factors such as quality performance and leadership in their arena."

Killer VAR

Each year, **Accounting Technology** recognizes a select number of value-added resellers (VARs) who represent the best of the nation's accounting software solution providers, dubbing each a "Killer VAR." NexLAN was honored to be one of only eleven VARs selected for 2005.

As Richard McClausland, Senior Editor of **Accounting Technology**, wrote of the 2005 Killer VARs, "Sales volume alone isn't enough to warrant the **Accounting Technology** 'Killer VAR' designation. No, a more substantial measure of achievement is called for – namely, a tenacious commitment to customer satisfaction, especially when market conditions are tough, this year's honorees all rose to the challenge—and prevailed."

In *Unlocking the Secrets of Success: The Leaders of 2005 Share Their Insights*, NexLAN is praised for the company-wide commitment to developing solid relationships with customers, leading industry vendors, and local business organizations.

Microsoft Gold Certified Partner

To become Gold Certified, partners must pass the highest level of review from Microsoft, including customer surveys, and demonstrate the most robust, efficient, and scalable implementation of Microsoft technologies in enterprise customer deployments.

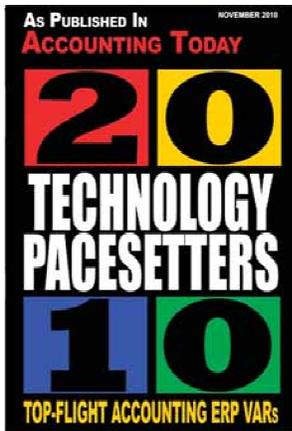
Now in our 15th year of partnership with Microsoft, as a Gold Certified Partner NexLAN enjoys premiere access to training on the newest technologies, direct lines of communication and support with Microsoft technicians and developers, and top-level notification of security updates.

All of this means that we're better equipped to serve your business, armed with the knowledge, skills, and commitment to help implement technology solutions that match your exact business needs.



Microsoft Data Management Solutions Competency, Database Management Specialization

Microsoft Certified Partners awarded this additional title have demonstrated proven competency in implementing solutions that showcase database migration tools and services, management tools, and services using SQL Server technology. This expertise directly enhances our ability to implement and support AccountMate's suite of financial management solutions, as well as develop custom applications which leverage Microsoft SQL Server.



Top 100 Technology Pacesetters

Each year, *Accounting Technology* scours the country seeking the true leaders in technology and accounting, ultimately recognizing only the top 100 organizations nationwide for the "Pacesetter" award. NexLAN is proud to have been included on that elite list for six consecutive years from 2005 through 2010.

According to the publication, "these firms have evolved from handling accounting software to being the providers of the critical technology that small and midsize companies need to be successful."

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