

AccountMate Enterprise 2021 Pricing Control Module

If you have to quickly set up or update a complex pricing structure, AccountMate's Pricing Control module has the tools you need. Some of the features available in this module include price maintenance in one menu location; unlimited multi-level pricing set by order quantity for each item specification and unit-of-measurement; the ability to set minimum prices, multi-currency pricing and pricing based on the most recent sales order or invoice price.

This module is ideal for making quick and easy changes to inventory prices with minimal time spent on data entry. The Pricing Control module integrates with AccountMate's Sales Order, Accounts Receivable, Inventory Control, and Item Specification modules.

Streamlined Multi-Tiered Pricing Structure Set up

You can easily set up an item's minimum price as well as list price, special price and multi-level prices using the Inventory Maintenance function. Set up is simple and maintenance is a breeze since it's all in one place.

Start Date	List Price
05/01/2019	125.00
01/01/2019	120.00

Start Date	End Date	Special Price
02/16/2019	02/18/2019	100.00
05/03/2019	05/05/2019	115.00
05/25/2019	05/27/2019	110.00

Pricing Page in the Inventory Maintenance Function Screen

Set Minimum Selling Prices for your Inventory

Minimum selling prices can be set to ensure that you maintain a nominal margin or at least recover the cost on the goods you sell. You have the option to either set the minimum price as percentage above cost, a fixed amount above cost or a fixed amount.

Set Contract Price for each Customer

Each customer can be assigned a separate contract price for each inventory item. You can configure the system to use this contract price when selling the item to the customer in lieu of any other prices set up for that item.

Current Customer Price Feature

This feature allows you to specify that either the last sales order price or the last invoice price will remain in effect within a given time period. When a sales order or invoice is created for the customer within the specified validity period, the system will use the price from the customer's last sales order or invoice transaction. You can activate this feature in the Accounts Receivable or Sales Order Module Setup functions and customize the setting per customer price group.

Variable Pricing Based on Unit-of-Measurement and Item Specification

When used with the Inventory Control and Inventory Specification modules, you can set different prices (i.e. list price, special price, multi-level price by quantity) for each unit-of-measurement and item specification you assign to the item. Each time an item with an item specification is sold using a specific unit-of-measurement, the system will use the corresponding price unless another price option belonging to a higher level in the pricing hierarchy is available.

Simultaneous Update to Multi-Level Prices and Basic Prices

Update the multi-level prices and basic prices for multiple items simultaneously. This can be achieved using the Multi-Level Price Update and Basic Price Update functions, respectively. This feature allows for more efficient way to update prices for a range of item by saving you time and minimizing data entry errors.

Integration with Other Modules

- When integrated with the Inventory Control module, you can set a different price for each unit-of-measurement assigned to the item. You also have a convenient way to simultaneously update the list price, special price, multi-level prices by order quantity for a range of items. You can update these prices by applying a percentage or a fixed increment to the list prices or item cost.
- Integration with the Sales Order module expands the inherent pricing options in that module. It allows you to create multi-level pricing, set customer contract price, set the current customer price based on last sales order price, and set a minimum price so you have more flexibility and control in setting prices that will be used in sales quotes and sales orders.

- Integration with the Accounts Receivable module enhances the pricing options available and gives you the freedom to set up various prices for your inventory for each of your customer. It allows you to create unlimited multi-level pricing, set the current customer price based on last invoice price, set a minimum price and set customer contract price to give you more flexibility and control in setting the prices that will be used when you create invoices or process sales returns.
- Through its integration with the Item Specification module, you can set list prices, special prices, multi-level prices by quantity and minimum prices for each unit-of-measurement and specification code combination. You can set higher or lower prices depending on which item specification is in greater demand.

Other Features

- The Customer Price Group feature lets you group certain customers which you are likely to give similar item prices and discounts. You can create multi-level prices for each customer price group and update them using the group code.
- Pricing reports such as List Price Listing, Special Price Listing, Multi-Level Price Listing, Customer Inventory Listing can be used to review and evaluate the existing price structure.

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